

**KCAA/CONF/1010/3 VOL 60 (201)**

**23<sup>rd</sup> FEBRUARY 2026**

**TO ALL INTERESTED BIDDERS**

**REF: FIRST RESPONSE TO CLARIFICATIONS OF THE TENDER FOR SUPPLY, DELIVERY, INSTALLATION, TRAINING, TESTING AND COMMISSIONING OF RADIO LINK AND RELATED EQUIPMENT (STAND BY GENERATORS, AIR CONDITIONERS AND AUTOMATIC VOLTAGE REGULATORS) BETWEEN JKIA-WILSON AND JKIA- MUA. TENDER NO. KCAA/017/2025-2026.**

Reference is made to the above-mentioned tender issued on 10<sup>th</sup> February 2026, the mandatory pre-bid meeting held on Friday 20<sup>th</sup> February 2026 at MUA radar Station for lot 1 and ANS Headquarters in Mlolongo for Lot 2.

In accordance with section II, under the provisions of Instructions to tenderers (ITT), in tender data sheet, clause 8 and 9 of the tender document which was issued or obtained from KCAA website or public procurement information portal, the Authority has prepared a response to the requests for clarifications received as at Monday 23<sup>rd</sup> February 2026 at 9:00 Hours. The revised preliminary evaluation criteria is also herein attached.

The purpose of this letter is to forward to you the first response to clarifications sought for your perusal and information as you prepare to submit your bid.

For avoidance of doubt, the response to clarifications will be uploaded on KCAA website and public procurement information portal as part of the tender documentation.

Please note that this clarification shall be read and construed as part of the bidding document issued to you earlier and will amend the respective sections accordingly. The deadline for request for clarifications has been extended to 26<sup>th</sup> February 2025 at 17:00 Hours.

The tender closing / submission date has been extended from 26<sup>th</sup> February to **Thursday 5<sup>th</sup> March 2026 at 11:00 Hours East African Time**. Other details on the tender opening remain the same.

We wish you the best as you prepare to submit your tenders.

A handwritten signature in blue ink, appearing to be 'W. Kitum', is written over a white rectangular area.

**William Kitum**  
**FOR: DIRECTOR GENERAL**  
**Encl.**



**RADIO LINK AND RELATED EQUIPMENT (STAND BY GENERATORS, AIR CONDITIONERS AND AUTOMATIC VOLTAGE REGULATORS) BETWEEN JKIA-WILSON AND JKIA- MUA**

**RESPONSE TO THE REQUEST FOR CLARIFICATIONS TO THE TENDER FOR THE SUPPLY, DELIVERY, INSTALLATION, TRAINING, TESTING AND COMMISSIONING OF RADIO LINK AND RELATED EQUIPMENT (STAND BY GENERATORS, AIR CONDITIONERS AND AUTOMATIC VOLTAGE REGULATORS) BETWEEN JKIA-WILSON AND JKIA- MUA RECEIVED AS AT 23<sup>rd</sup> FEBRUARY 2026: TENDER NUMBER KCAA/017/2025-2026.**

**1. Objective of the meeting**

Kenya Civil Aviation Authority (KCAA) invited bids for supply, delivery, installation, training, testing and commissioning of radio link and related equipment (stand by generators, air conditioners and automatic voltage regulators) between JKIA-Wilson and JKIA- Mua on **Tuesday, 10<sup>th</sup> February 2026**. Prospective bidders were notified in the advert and in the bidding documents that a mandatory pre-bid and site survey meeting would be held on 20<sup>th</sup> February 2026 **at 11:00 Hours** at Mua Hill Radar Station for Lot 1 and 14:30 Hours at ANS Headquarters in Mlolongo for Lot 2.

This pre-bid and site survey meeting was to accord the interested bidders an opportunity to seek clarifications pertaining to the invitation to tender for the stated work.

**2. Attendance of the pre-bid and site survey meeting**

The meeting started at the scheduled time and was attended by interested bidders' representatives and KCAA officials.

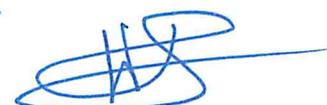
It was clarified that a copy of the Pre-bid and site survey meeting minutes, and clarifications provided by KCAA on all the issues raised by bidders would be sent to all the firms through email addresses provided by the respective firm's representatives present before close of business on **23<sup>rd</sup> February 2026** before **5.00pm**. Bidders were requested to send all the request for clarifications to the Authority by **9:00 Hours on 23<sup>rd</sup> February 2026** through the email address provided in the tender document.

**3. Discussions**

The meeting started with a brief on the KCAA requirements for the items in lot 1. This was followed by discussions with the bidders asking for various clarifications. Later the team was also taken through the requirements of the items in lot 2 which was followed by various clarifications from the bidders.

**4. Clarifications sought by bidders and Response by KCAA**

The clarifications sought by bidders and responses given by KCAA are as indicated in the **table** below:



**RADIO LINK AND RELATED EQUIPMENT (STAND BY GENERATORS, AIR CONDITIONERS AND AUTOMATIC VOLTAGE REGULATORS) BETWEEN JKIA-WILSON AND JKIA- MUA**

No.	Clarifications Sought	KCAA's Response
<b>Clarifications of tender Supply, Delivery, Installation, Training, Testing and Commissioning of Radio Link (Lot 1)</b>		
1.	Radio Frequency	<p>KCAA will apply for the frequencies from Communication Authority of Kenya. The following frequency range has been proposed to CA: -</p> <p>i) JKIA – Wilson microwave – 18 GHz band ii) JKIA – MUA 7 GHz band</p> <p>However, CA has indicated they might issue 70GHz for Wilson. Bidders are recommended to provide a microwave radio that operates in the 7GHz – 72GHz range. Bidders should quote for the equipment that can operate in this frequency.</p>
2.	Frequency for Wilson	The proposed frequency is the 18GHz band. See clarification (1) above. Bidders are recommended to supply equipment that operates within 7GHz – 72GHz
3.	Who will apply for the CA License	The license will be acquired by KCAA.
4.	On page 42 of the tender document, does KCAA prefer AC or DC device?	110-240 ±5% V AC is preferred.
5.	Mast relocation	The bidders were informed that the cost for relocation of the mast is approximated at Kshs 1,600,000. This is for guidance purposes only, but bidders should quote their own prices. However, bidders will be responsible for ensuring that the mast is relocated as required in the tender document. Bidders will be required to engage professional rigging firms to ensure that the mast is professionally recovered and re-assembled as required.



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6.	Does KCAA prefer any model of the UPS	KCAA does not prefer any UPS model. However, the UPS must meet all the technical specifications as provided in the tender document.
7.	Integration with NMS	The microwave radio Network (all IP Devices) shall be integrated in the NMS System at JKIA. Cuurrently the NMS System is Cactis but this will be replaced by SolarWinds.
8.	Site visit at MUA	Bidders were shown the site where the mast that will be relocated from Mlolongo will be installed and the distance required for cabling to the equipment room.
9.	Site visit at Mlolongo	Bidders were shown the mast that will be relocated from Mlolongo to Mua Radar Station.
10.	<b>Clarifications Requested for Supply, Delivery, Installation, Training, Testing And Commissioning Of Generator, Air Conditioners and Automatic Voltage Regulators ( Lot 2)</b>	
11.	Is it possible to participate in LOT 2 in the generator category only and not involve AVR and air conditioners?	This is not possible. Bidders should quote for all the items under each lot. Bidders who do not quote for all the items will be disqualified for being nonresponsive.
12.	Clarity on the fuel tank capacities: for the 200KVA generator. The indicated capacity is 2000L while the 60KVA unit is 5000L.	The capacity of the fuel tank for the 200 and 60 KVA generator as indicated in the tender document is correct.
13.	For the two generators, i.e. the 200kVA and the 60kVA.We seek clarification on whether the fuel consumption per hour for the gensets still stand as described as per table 2 :Technical specifications as indicated on page 116 of the tender document as below 200kVA=3.2l/hr                      60kVA=2.4L/hr	The fuel consumption rate for the generators may vary depending on the OEM, and therefore not specific, however, this should relatively guide for an equivalent capacity.
14.	In Area Control & Disaster Recovery Centre {ACC/DRC), Mlolongo. We seek clarification on whether we are replacing the existing generator or installing an additional Standby Generator to augment the existing	This will be an additional generator to support the existing one. The generator should come with its own ATS and accessories. A concrete plinth should be constructed on ground for mounting



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	Standby Generator. On page 114 of the bid document i.e	the generator in addition to a secure steel shelter to protect it from intrusion and harsh weather conditions. An electrical 30 metre cable of 70mm squared is required to connect the generator to its ATS which should be installed and configured to work as a standby to the currently existing infrastructure.
15.	For the 100 kVA AVR scope for wilson airport as described in the bid document from pg. no 120 to 125, We seek clarification on whether this scope of work is for replacing an existing AVR or we are doing a new infrastructure from scratch to accommodate the new AVR. In case we are doing a new infrastructure we require a drawing showing the proposed location of the AVR, The input board to the AVR and output board from the AVR, This will help us in costing for the cables and associated components like cable tray etc	The scope includes decommissioning the existing AVR at Wilson Airport. The two AVR's will be installed and connected in parallel for redundancy, replacing the one currently in use with their outputs connected to the Power distribution board. The AVR room size is a 4 metres length by 3 metres wide. The existing cable trays and/ trunks maybe used. The bidders price should include a cable of length 20 meters, minimum 50 mm squared for the installation
16.	The dimensions, sizes, and technical specifications for the cables are not indicated in the tender documents. We would appreciate it if you could provide detailed specifications to enable accurate pricing and compliance.	-ACC/DRC Mlolongo 200KVA generator connecting cable length is 30 metres, size 70mm squared. -Central Workshop 60KVA generator connecting cable length is 20 metres , minimum size of 30mm squared. -Eldoret generator cable length 40 metres, minimum size 50 mm squared. -Lodwar generator connecting cable length 30 metres minimum size 30mm squared. -Lokichoggio AVR cable length 30 metres minimum size 30mm squared.
17.	Required air conditioners	Two independent Air Handling Units (AHU) / Airconditioning systems each with a minimum capacity of 120,000BTU to be installed at JKIA



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**REVISED PRELIMINARY EVALUATION CRITERIA**

No.	Documents to be submitted
1.	<b>Ineligibility</b> - Bidders and their associated firms who have existing ongoing contracts with KCAA which have delayed beyond the original scheduled completion period in the contract without proper justification or who according to KCAA records, have failed in performance of previous contracts, have been served with written notice of non-performance or have had their previous contracts terminated for non-performance are not eligible to participate.
2.	The tender is signed by the person with power of attorney, without material deviation, reservation or omission. Attach a copy of letter granting power of attorney
3.	<b>Project commitment/plan</b> – Bidders MUST attach sample project plan/work program.
4.	Provide documentary evidence of the company's registration details /certificate of incorporation (legal structure) by a recognized body in the domiciled Country (including for members of joint venture where applicable)
5.	Provide copy of the company Valid Tax Compliance certificate issued by the Kenya Revenue Authority for firms registered in Kenya only.
6.	<b>The bidder shall provide two hard copies comprising 1 original document and 1 copy document and a soft copy in USB drive (searchable).</b>
7.	Provide a tender security of Kenya Shillings One Million Only (KES 1,000,000.00) for Lot 1 and Kenya Shillings Three Hundred Only (KES 300,000.00) for lot 2 valid for 119 days
8.	Provide a duly filled and signed Form of Tender for each lot
9.	Duly filled and signed Price Schedules completed in accordance with ITT 14 and ITT 19 (Schedule No. 1 to 5) for each lot
10.	Tenderer's eligibility – duly filled and signed confidential business questionnaire
11.	Validity of bid tender, for a period of 91 days
12.	Duly signed sworn Anti-corruption affidavit signed by commissioner of oaths
13.	Ensure serialization of all pages of the bid submitted
14.	Submit copies of all technical brochures for the proposed equipment
15.	Attach copy of relevant authorization certificates / license from ICT Authority
16.	Attach copy of relevant authorization certificates / license from Communications Authority in installation of Communications Networks/Equipment (for lot 1 only)
17.	Submit Letters of Authorization for both Radio and Network Equipment from OEM Equipment Manufacturers (for lot 1 only)
18.	Attach a certificate of registration and valid license from National Construction Authority in similar works in NCA 6 and above (for lot 1 and 2).
19.	Attach a copy of valid License from Energy and Petroleum Regulatory Authority (EPRA) in similar works (for lot 2 only).
20.	<b>Financial Resources</b> The bidders shall submit the latest three years (2024, 2023 and 2022) audited financial statements.

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		radar site. The systems input and output connections to the radar equipment room to fabricated using galvanized iron sheets and insulation to achieve optimum cooling of the radar equipment which operates at a room temperature of 18 Degrees Celsius. A concrete plinth of 4 metres by 4 metres should be constructed for the installation.
18.	Site visit for the two generators	1. ACC/DRC Mlolongo 200KVA generator. 2. Central workshops (CWS) 60KVA generator. Bidders take to both sites during site visit on Friday 20th February 2026.
19.	Evaluation criteria	The revised preliminary evaluation criteria is herein attached
20.	Site visit form	It was noted that some site visit forms were not stamped by KCAA. Bidders were assured that the forms are authentic and KCAA has an attendance register to verify the same.
21.	Deadline of the request for clarifications	The deadline for requesting additional clarifications is hereby extended to 26 <sup>th</sup> February 2026 at 17:00 Hours EAT.
22.	Request an extension of the submission deadline to allow sufficient time to incorporate the requested clarifications	The tender submission deadline is hereby extended from 26/02/2026 to <b>5<sup>th</sup> March 2026 at 11:00 Hours East African Time</b>

For Director General  
Kenya Civil Aviation Authority  
P. O. Box 30163 - 00100,  
NAIROBI.



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21.	Submit a statement in the letterhead of the bidder indicating that the company has adequate financial resources to supply the equipment if awarded a contract. (Attach evidence)
22.	Duly filled Certificate of Independent Tender Determination
23.	Submit a statement in the letterhead of the bidder indicating that the company is not insolvent, in receivership, bankrupt or in the process of being wound up
24.	Tenderer, member of the joint venture or sub-contractor is not debarred by PPRA or any other Authority. Submit a duly filled and signed Form SD1
25.	Self-declaration that the person/tenderer will not engage in any corrupt or fraudulent practice. Submit a duly filled and signed Form SD2.
26.	<p><b>Experience for lot 1</b></p> <p>The vendor of the equipment shall prove that: -</p> <ul style="list-style-type: none"> <li>i They have experience of installation of Civil Aviation Systems in the last four (5) years with a clear understanding of interoperability of real time data acquisition systems (SCADA, weather, radar, and voice systems) in at least three projects each of a value of Kshs. 10 million or more.</li> <li>ii MUST have commissioned at least one similar project stated above in the last 2 years. The link MUST have been in the licensed band. Submit contract(s) and commissioning certificate(s)</li> <li>iii Provide copies of Contracts with their requisite completion certificates/recommendation letters/user acceptance documentation for the three projects.</li> <li>iv The project must be complete and operational.</li> <li>v Evidence of all previously and successfully accomplished integration services undertaken for a similar system.</li> </ul>
27.	MUST have implemented a Microwave Radio Link in the Licensed Band and integrated the radio network with a Voice Communications and Control System and Radar Network or any other system exploiting multicast communications in the last three (5) years. (for lot 1)
28.	<p><b>Experience for lot 2</b></p> <p>The vendor or the manufacturer of the equipment shall prove that: -</p> <ul style="list-style-type: none"> <li>i Provide proof that the bidder has specific experience in the Supply, delivery, installation, training, testing and commissioning of Generators and related equipment in at least three projects each of a value of Kshs. 5 million or more within the last Seven (7) years.</li> <li>ii The project must be complete and operational.</li> <li>iii Provide copies of Contracts with their requisite completion certificates/recommendation letters/user acceptance documentation for the three projects</li> </ul>
29.	Bidders MUST have an annual turnover for each of the last three years of at least Kshs 50 million
30.	Submit evidence that your firm will be able to raise capital of Kshs 20 Million for the project for lot 1 and Kshs 10 million for lot 2
31.	<b>Spares parts</b> - The supplier shall provide a list of all critical system spares which will be supplied with the equipment to sustain the system during the three-year warranty period. The cost should be part of the bid price submitted.

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32.	Submit certified CVs for three (3) technical staff of personnel to be involved in the installation and configuration of the radio link. Minimum academic requirement of graduate in telecommunications engineering required.
33.	Composition of joint venture where applicable. Attach a copy of the Joint Venture Agreement entered in to by all members or a Form of intent to execute a Joint Venture Agreement together with a copy of the proposed Agreement. All members of joint venture MUST submit a duly filled Party to JV Information Sheet (where applicable). Incase of a joint venture, indicate the lead bidder
34.	The bidders shall provide a proposed service and maintenance agreement for the each lot with a proposed commencement at the end of the three (3) year warranty period. This maintenance agreement should be for a three (3) years period and should be costed separately as appropriate. This costing shall be considered during the financial evaluation for comparison purposes but shall not be included in the bid price. <b><i>The quoted maintenance price shall remain firm and fixed for the stated period ( Applicable for lot 1)</i></b>
35.	The bidders shall provide a proposed service and maintenance agreement for the each lot with a proposed commencement at the end of the one (1) year warranty period. This maintenance agreement should be for a three (3) years period and should be costed separately as appropriate. This costing shall be considered during the financial evaluation for comparison purposes but shall not be included in the bid price. <b><i>The quoted maintenance price shall remain firm and fixed for the stated period ( Applicable for lot 2)</i></b>
36.	<b>REMARKS</b>



**Deputy Director Supply Chain Management  
FOR: DIRECTOR GENERAL**

**Date: 23<sup>rd</sup> FEBRUARY 2026**

*For Director General  
Kenya Civil Aviation Authority  
P. O. Box 30163 - 00100,  
NAIROBI.*